GESCO

Conference Call H1 2026

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Andrea Holzbaur (CFO)
August 12, 2026

Financials significantly improved compared to previous year

Group at a glance

in € million	H1 2025	H1 2026	Change abs.	Change %
Order backlog	179.6	158.9	-20.8	-11.6%
Order intake	240.3	272.0	31.8	13.2%
Revenue	**237.2**	**248.7**	**11.4**	**4.8%**
EBITDA	16.5	21.8	5.3	32.5%
EBIT	**8.3**	**12.7**	**4.4**	**52.9%**
ROS in %	**3.5%**	**5.1%**	**1.6 pp**	**45.8%**
EBT	6.5	11.4	4.9	76.6%
Group earnings	**4.5**	**7.8**	**3.3**	**72.1%**
ROCE (LTM)	**4,7%**	**5,9%**	**1.2 pp**	**25.5%**

- Solid performance despite persistently challenging conditions.
- Revenue and earnings both rose thanks to high diversification.
- Return on Sales (ROS) improved significantly by 1.6 PP.
- The book-to-bill ratio stands at 1.09.

Trends in order intake and revenue are stable

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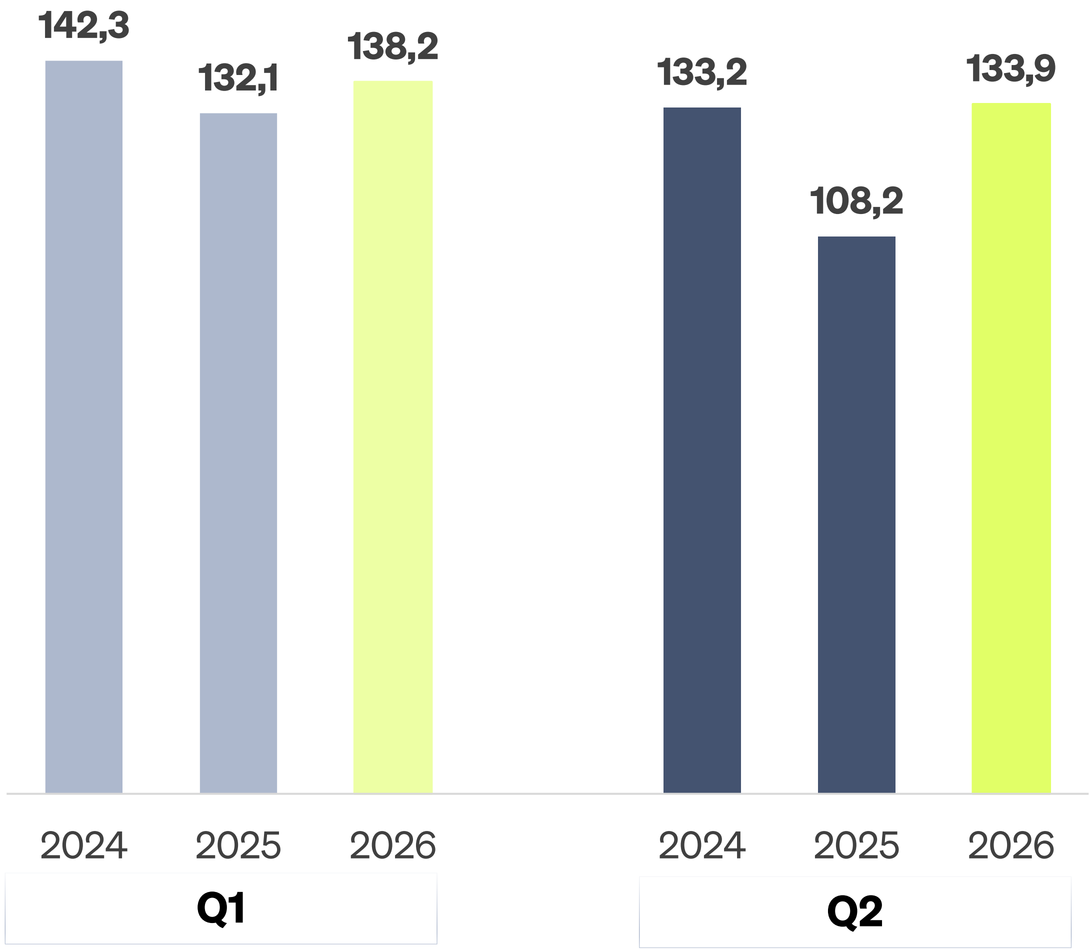
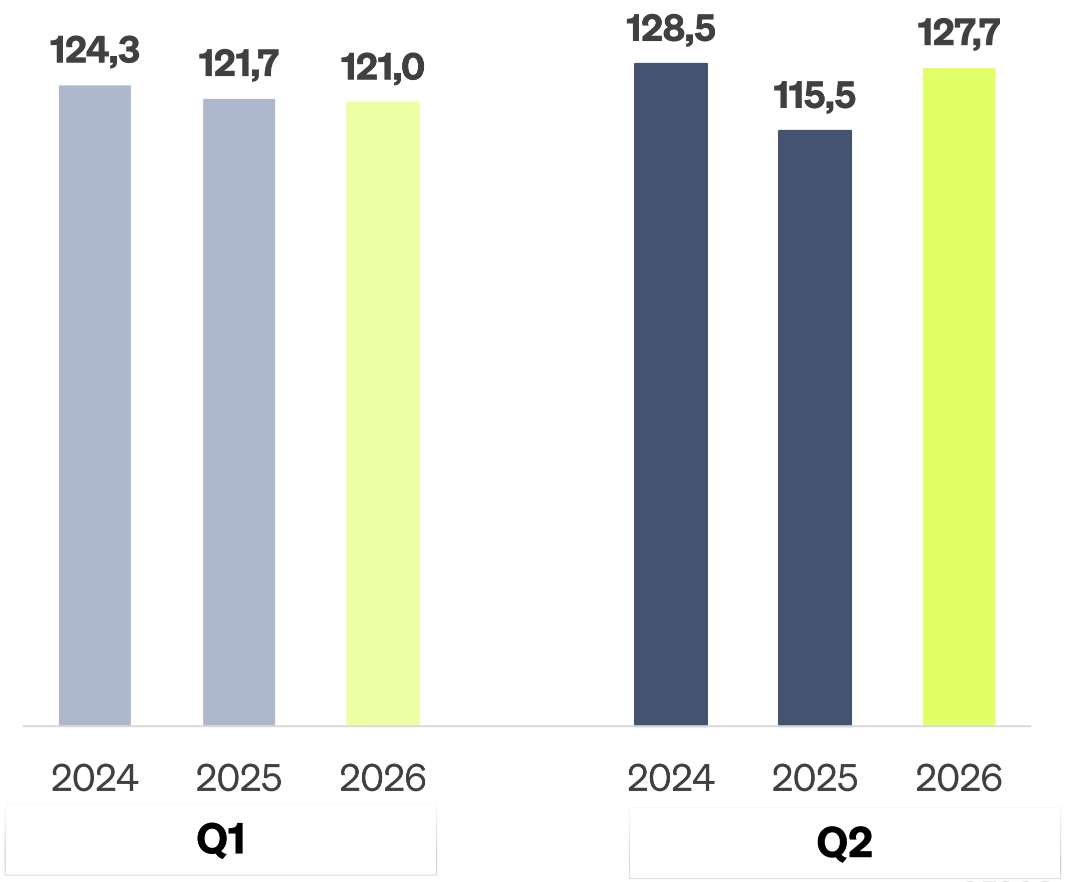
Order intake
in € million

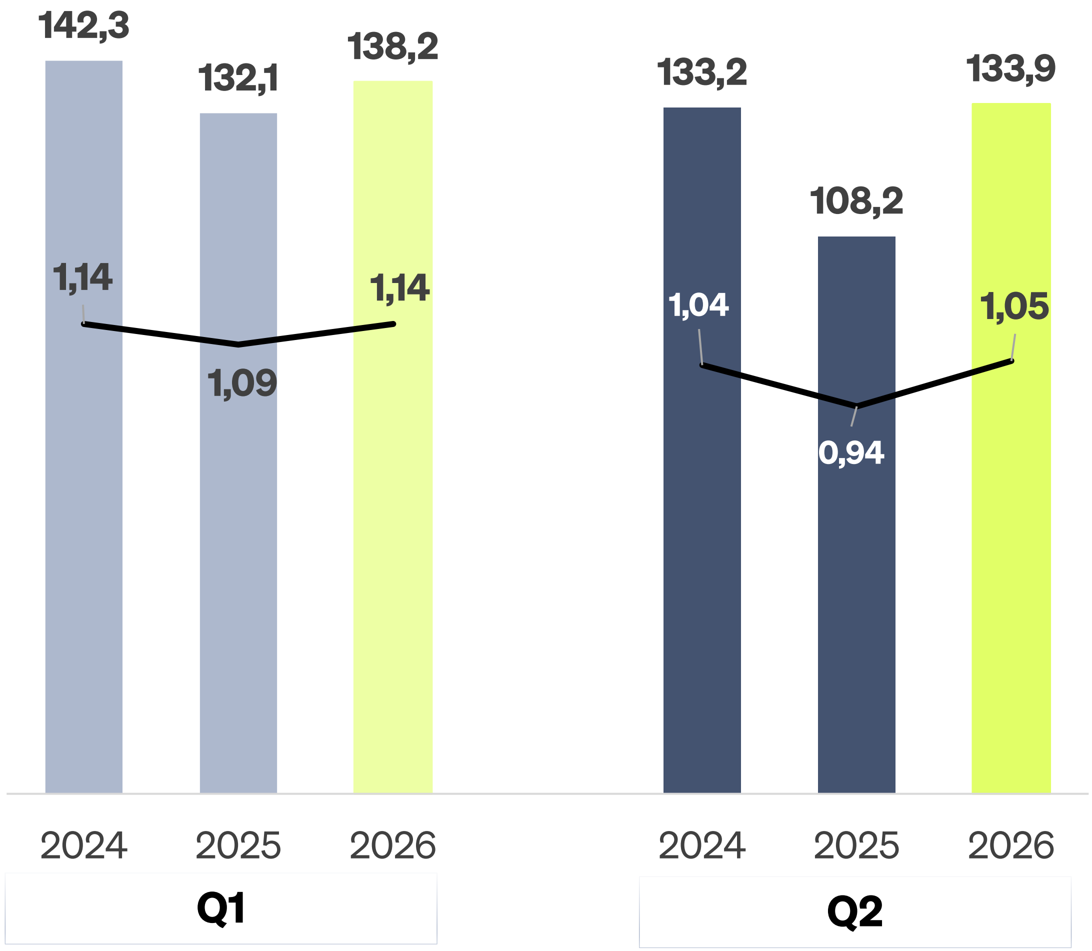


Revenue
in € million

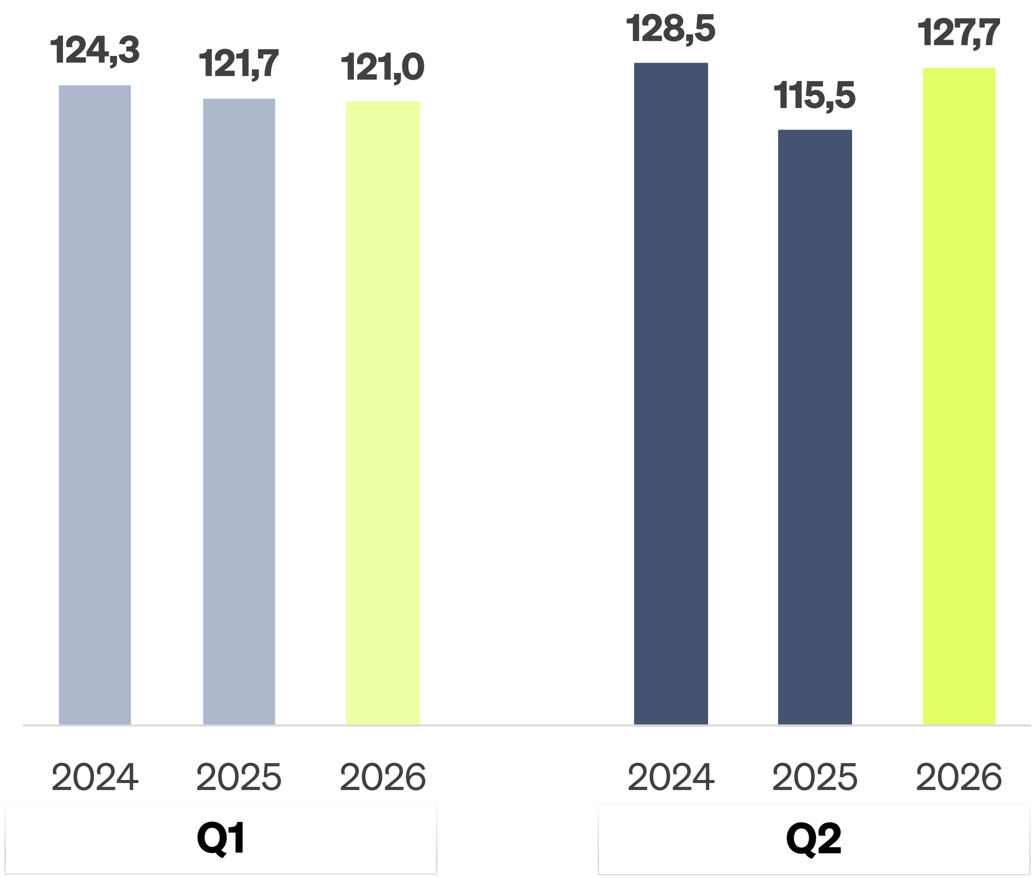


Trends in order intake and revenue are stable

Order intake
in € million



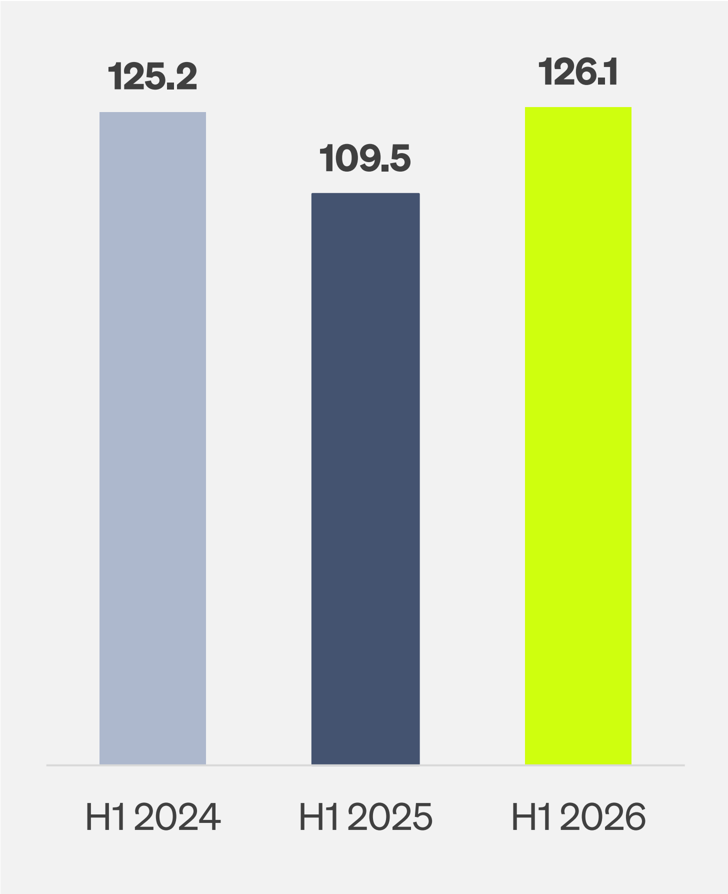
Revenue
in € million



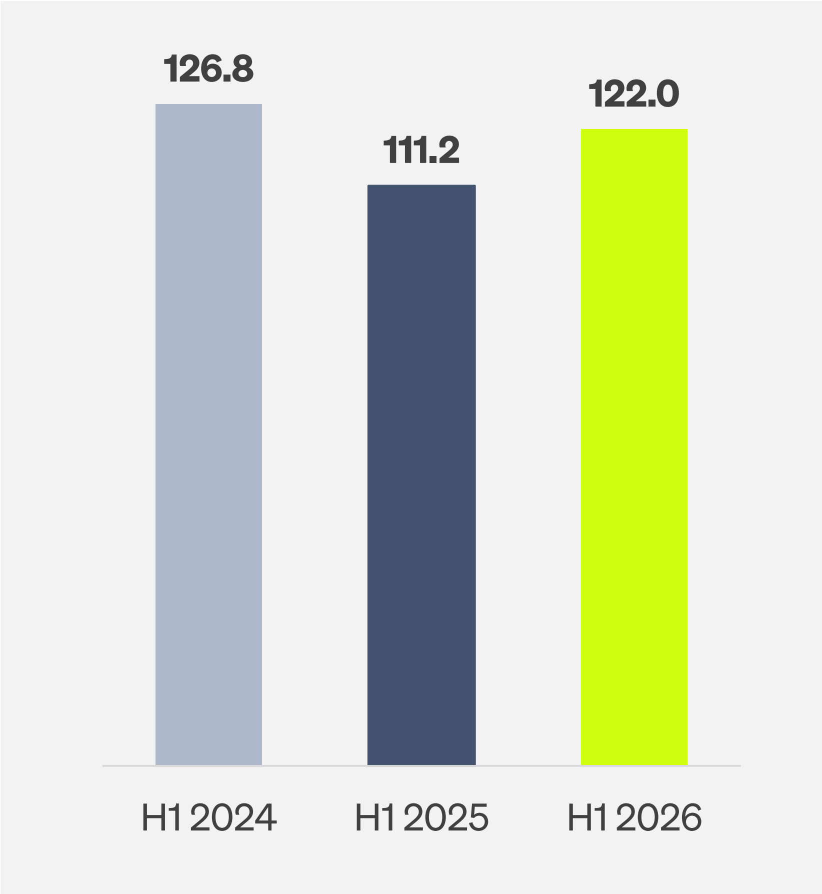
Materials Refinement & Distribution

Positive development of first quarter continues

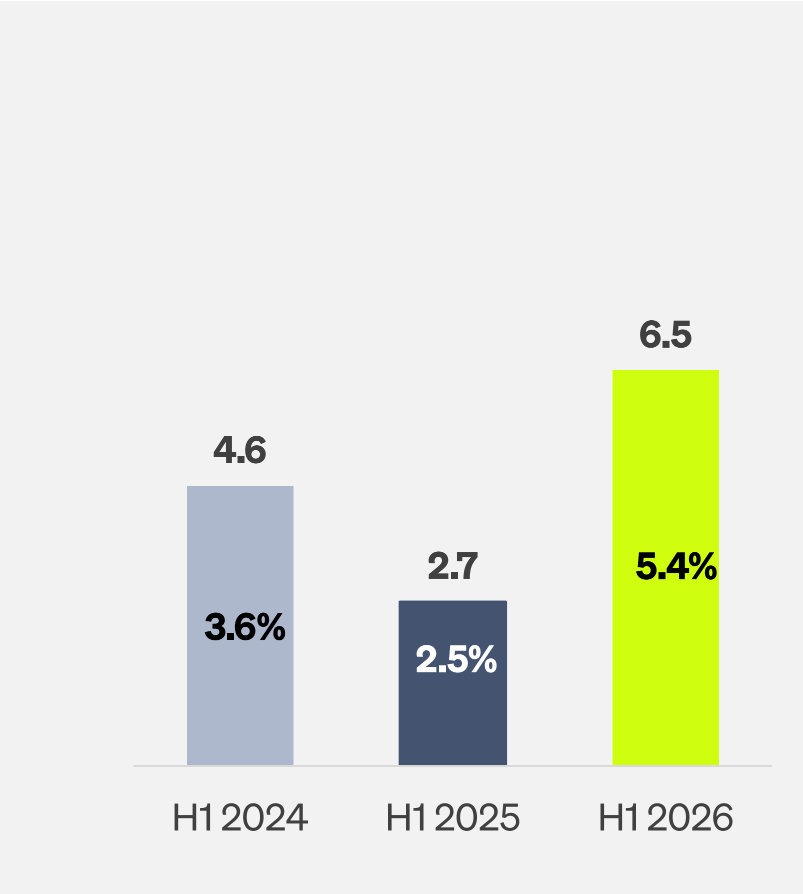
Order intake in € million



Revenue in € million



EBIT in € million
ROS in %



Healthcare & Life Sciences

Focus is on quality of earnings to ensure continous improvement of ROS

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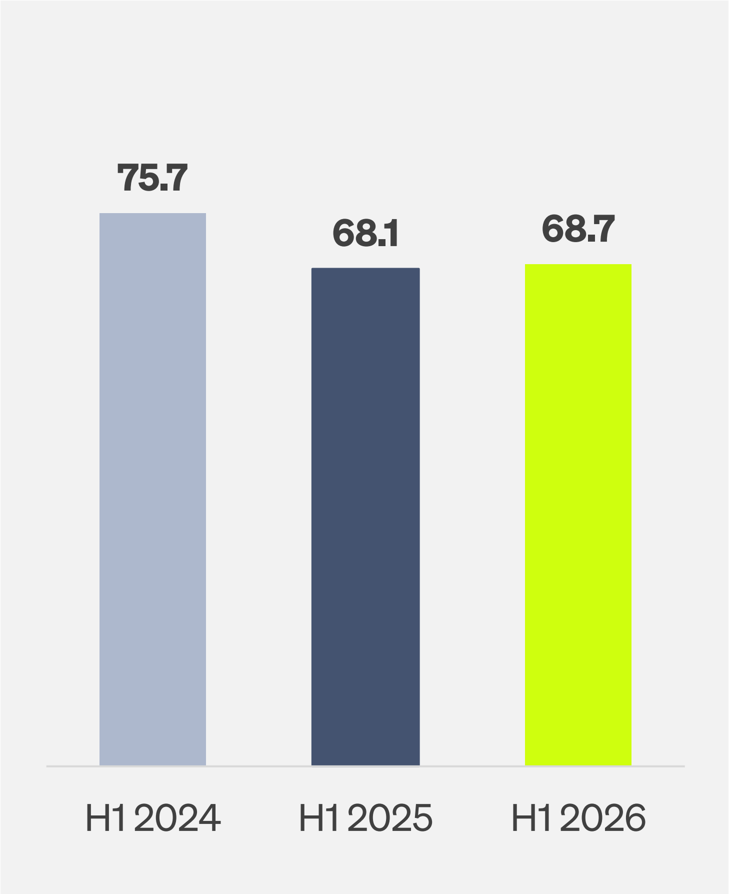
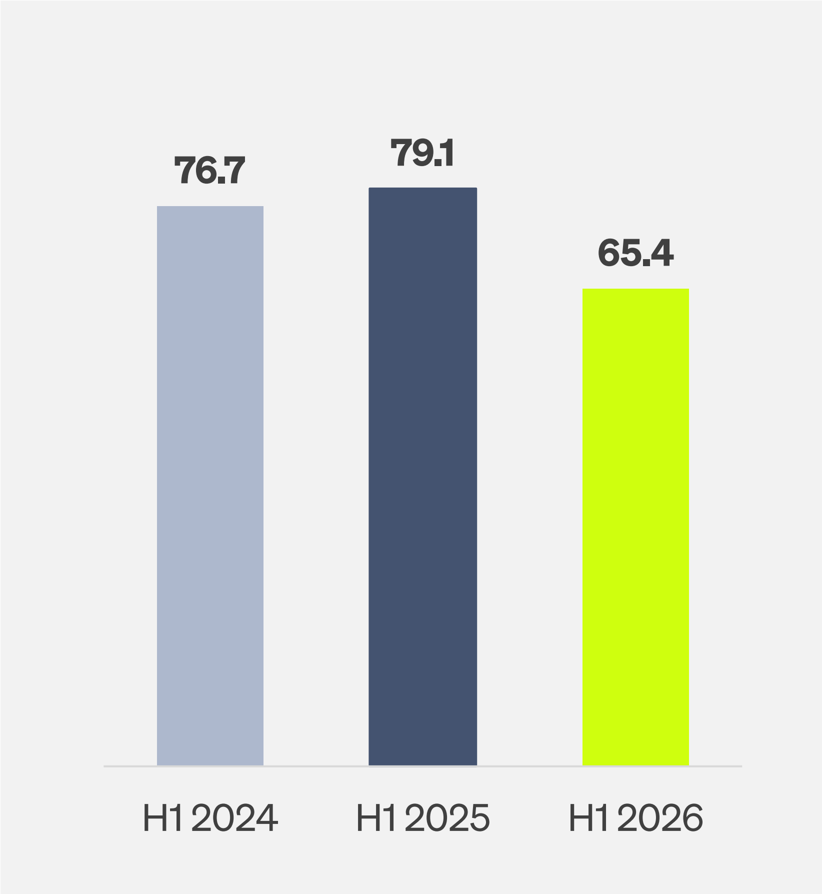
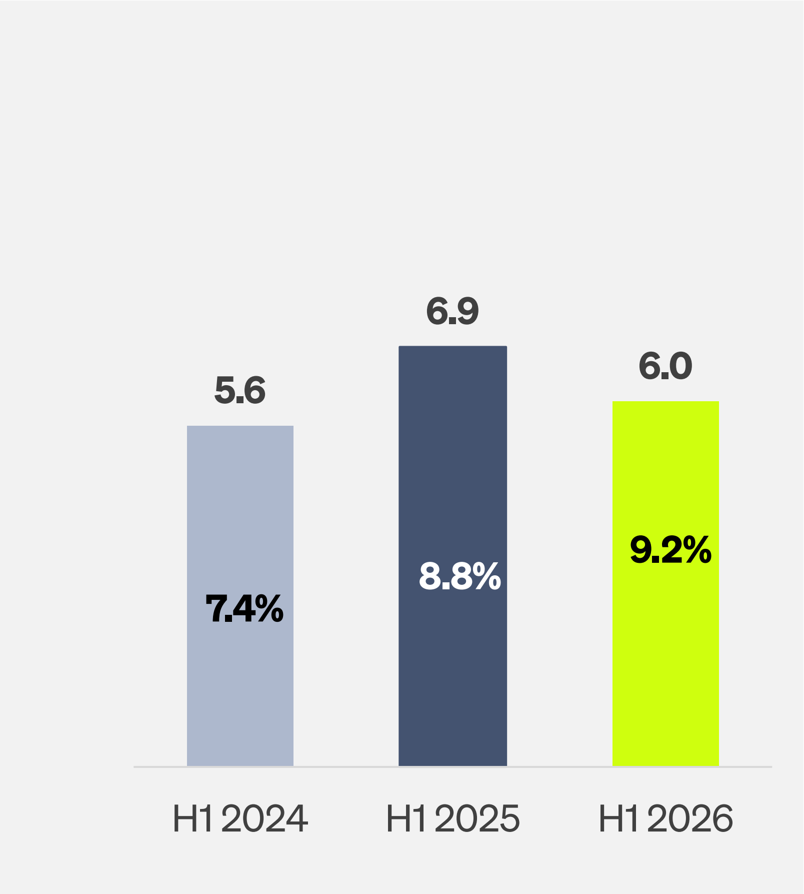
Order intake in € million



Revenue in € million



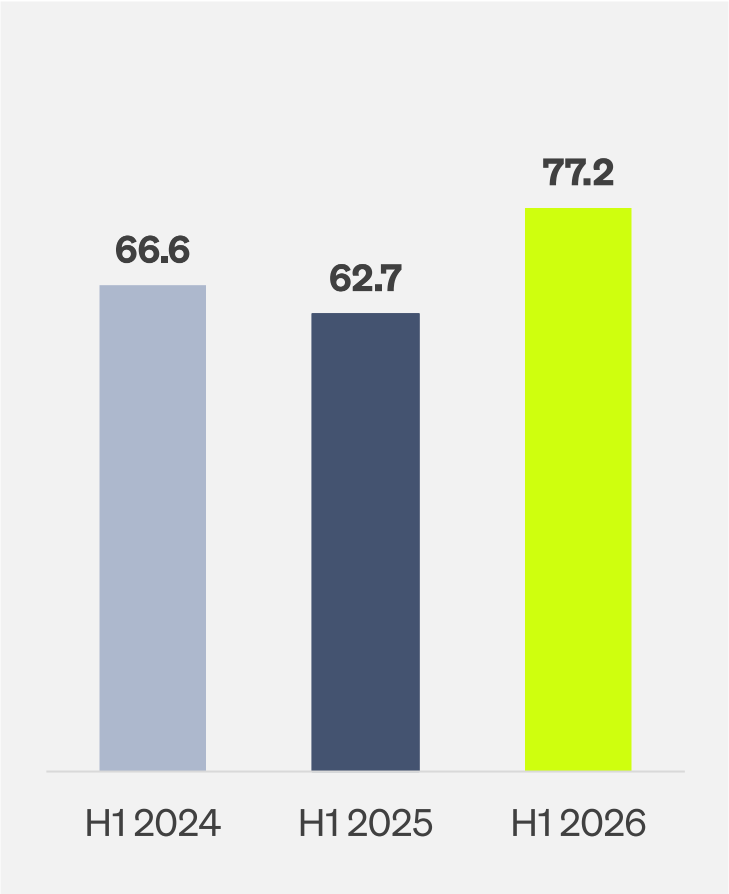
EBIT in € million
ROS in %



Industrial Assets & Infrastructure

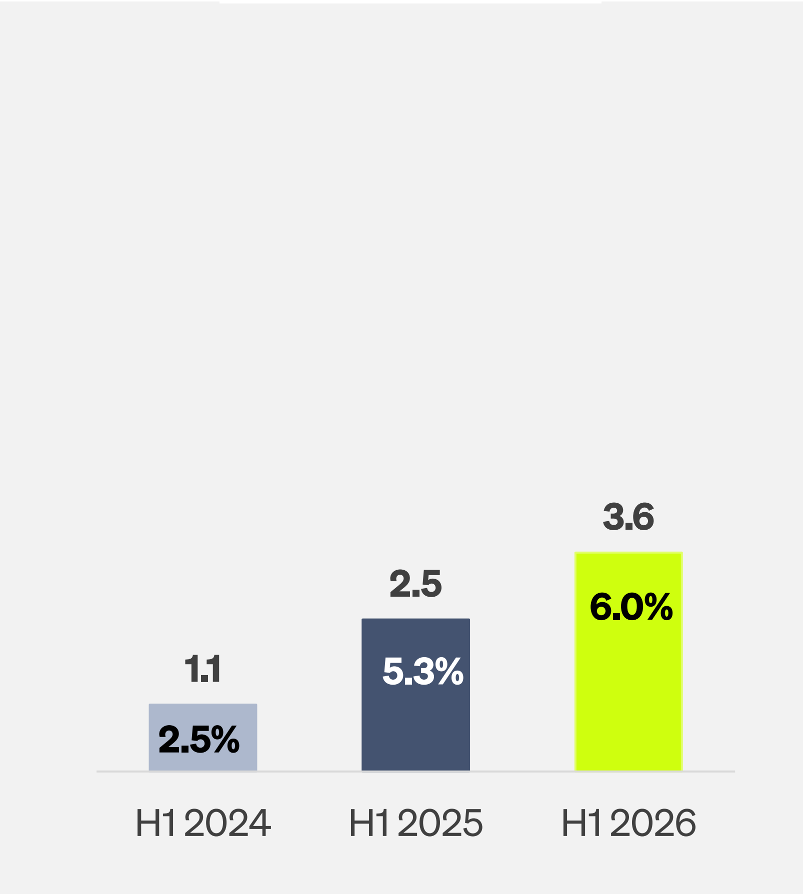
All Segment KPIs improved because of Eckart and SVT

Order intake in € million



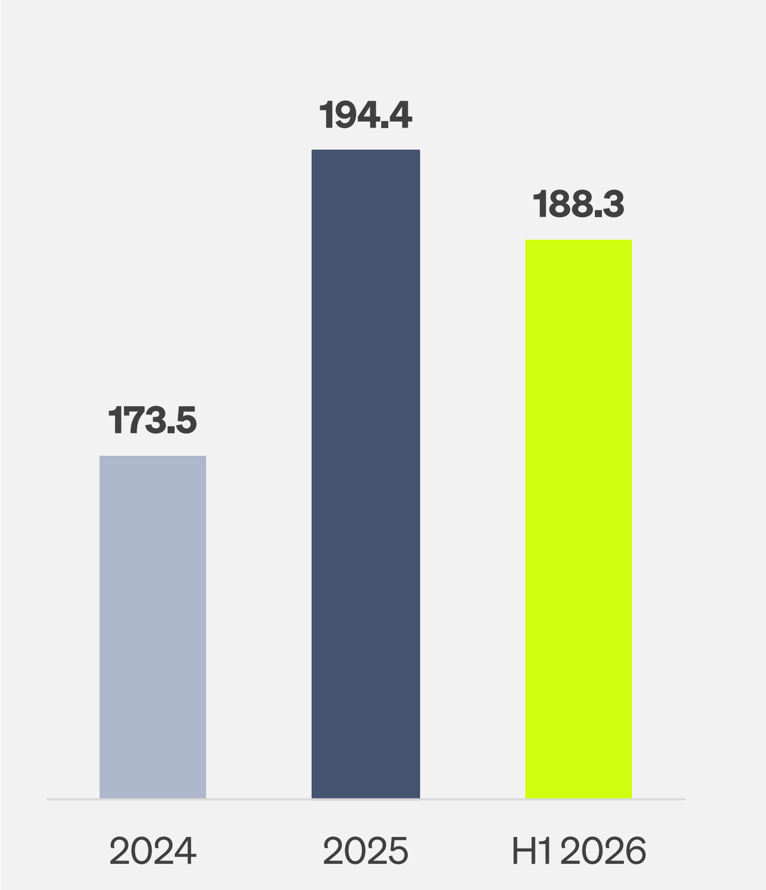
Sales in € million

EBIT in € million
ROS in %

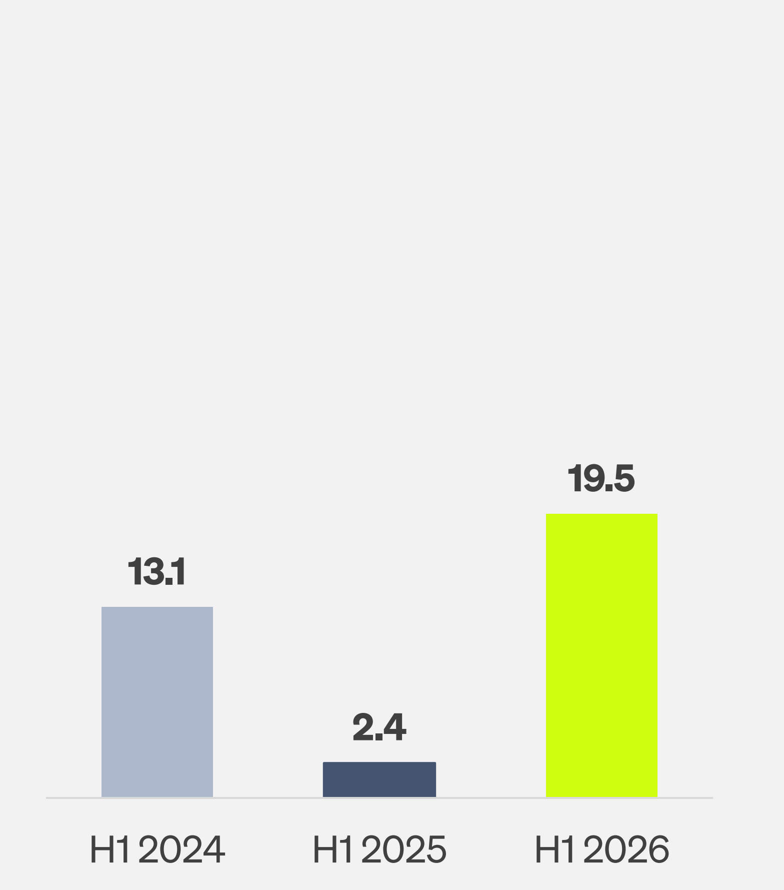


Further increase in free cash flow and decrease in net debt

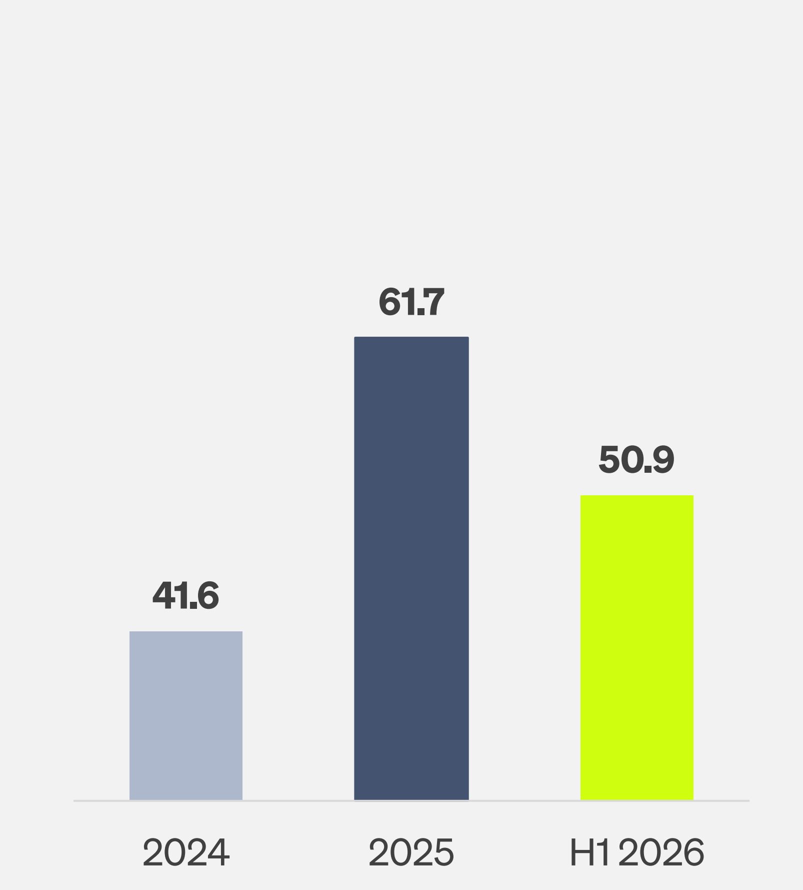
Working capital



Free cash flow



Net debt including leases



Forecast for 2026 confirmed

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Market Environment 2026

- Challenging macroeconomic environment persists.
- Geopolitcal tensions weighing on economic momentum.
- Weak investment activity in key industrial end markets.

in € million	2025	Forecast 2026
Revenue	495.0	**515 - 530**
Group earnings	9.9	**15 - 20**

Forecast supported by

- Higher order intake.
- Improved earnings quality.
- Solid financial position.

Stability & Growth –
Update and Outlook of strategic improvements of the GESCO SE

J. Pfeffer, CEO

Report of the CEO
Macro Structural Ambiguities

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"While macro-political and -economical boundary conditions remain ambiguous, we at GESCO continue to focus on sustainable business improvement initiatives"

	M	R
• Focus on **GP Margins**	✓	✓
• Focus on **OH-cost and OPEX**	✓	✓
• Focus on **operational execution**	✓	✓
• Focus on **LEAN initiatives**	✓	✓
• Focus on **Cashflow improvements**	✓	ϟ
• Focus on **organic growth**	✓	ϟ
• Focus on **inorganic growth**	✓	ϟ

M = Measure
R = Result

Report of the CEO
Focus on Organic Growth

1. Wachstum durch Findung und Bearbeitung **neuer Anwendungsfelder**
2. Wachstum durch gezielte Bearbeitung **neuer Vertikalmärkte**
3. Wachstum durch gezielte Entwicklung **neuer Schlüsselkunden**
4. Wachstum durch **geographische Expansion**
5. Wachstum durch **Produktinnovation**
6. Wachstum durch **Kapazitätserweiterung**
7. Wachstum durch gezielte **Nutzung sich bietender Opportunitäten**

Report of the CEO
Recent Organic Growth Success Stories

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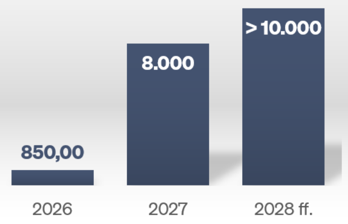
Vector 1:
Project: 'Food on the stick'

Expected Incremental Revenue in Mio. € vs. 2025



SETTER® PAPERSTIX

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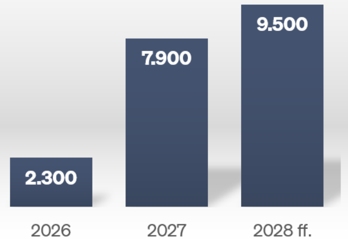
Vector 2:
Project: 'Aerospace & Defense'

Expected Incremental Revenue in Mio. € vs. 2025



MAE.

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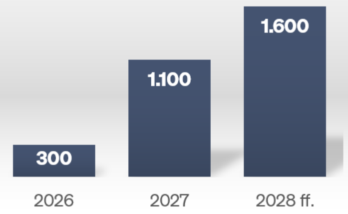
Vector 3:
Project: 'Key Account Development'

Expected Incremental Revenue vs. 2025



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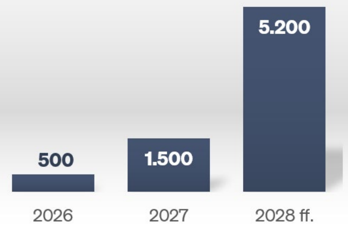
Vector 4:
Project: 'LATAM & Australia'

Expected Incremental Revenue vs. 2025



SVR

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Report of the CEO
Recent Organic Growth Success Stories

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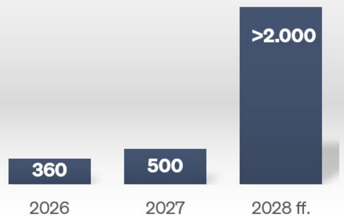
Vector 5: Project: 'Launch of Symetric Neo'	Vector 6: Project: 'Capacity increase'	Vector 7: Project: 'Opportunity of Competitor Exit '

Vector 5: Project: 'Launch of Symetric Neo'

Expected Incremental Revenue vs. 2025



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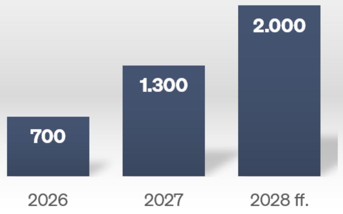
Vector 6: Project: 'Capacity increase'

Expected Incremental Revenue vs. 2025



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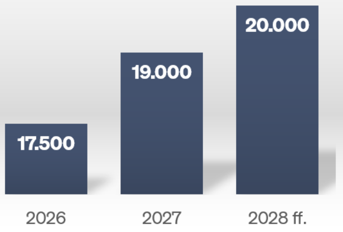
Vector 7: Project: 'Opportunity of Competitor Exit '

Expected Incremental Revenue vs. 2025



Doerrenberg
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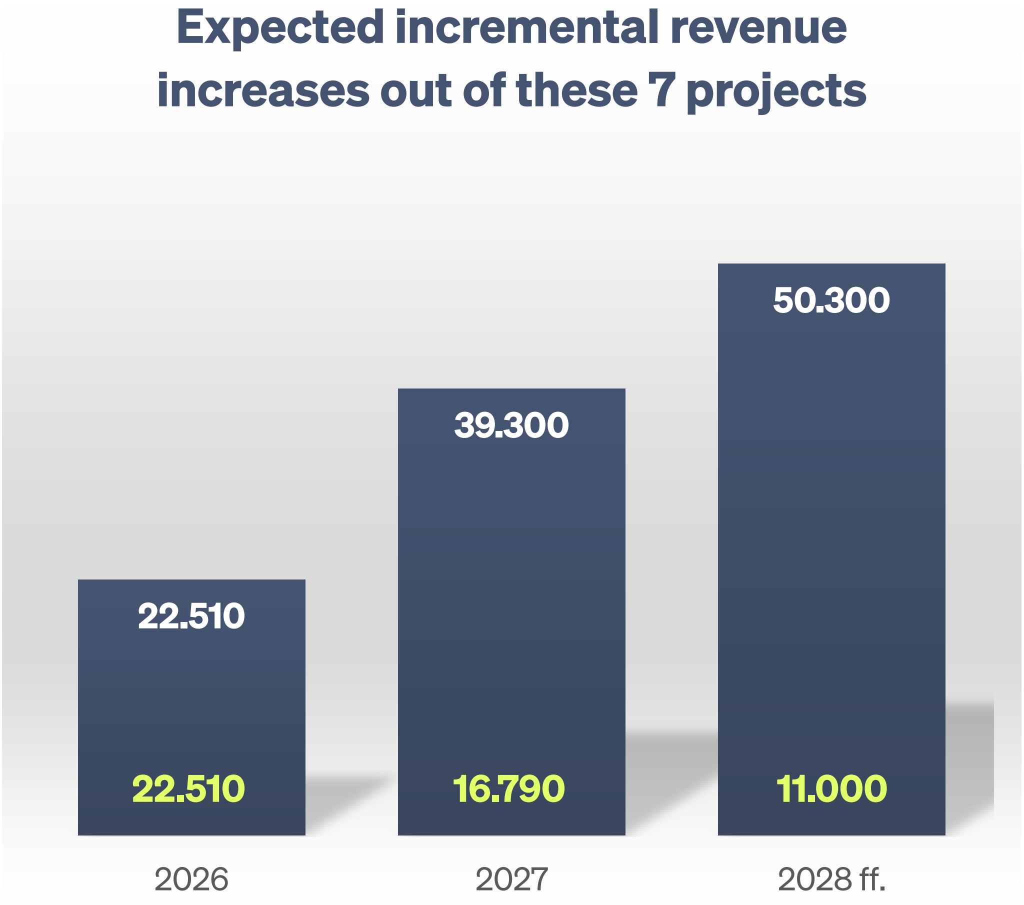
Report of the CEO
Recent Organic Growth Success Stories



- growth vs. 2025 in white, incremental growth vs. each prev. year in neon
- all numbers in Mio. €

- OCAGR Growth Goal of > 5% is well supported by large strategic initiatives
- A big number of additional, smaller growth opportunities and projects are pursued and supported in each organization
- Our successful operational KPI management creates the stable foundation of any market and customer success

Q&A